

## INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF GLUHEND INDIA PRIVATE LIMITED

1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **Gluhend India Private Limited** ("the Company"), for the quarter and nine months ended 31 December 2022 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Our audit report dated 30 December 2022, on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act") as included in Annexure A to the Independent Auditor's Report for the year ended 31 March 2022 included qualifications among other matters relating to material weakness identified with respect to:
  - a) period end adjustments including related presentation and disclosure requirements as mandated by Indian Accounting Standards and other provisions for the Companies Act, 2013. This could potentially result in material misstatement in the financial statements.
  - b) issue of inventory for production and consequent impact on inventory records. This could potentially result in a material misstatement in the recording of consumption and period end inventory account balances in the financial statements.

The Company has not remediated the above material weaknesses during the nine months ended 31 December 2022.

5. Based on our review conducted as stated in paragraph 3 above and except for the possible effects of the matters described in paragraph 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.



**6. Emphasis of matters**

We draw attention to:

- a) Note 4 to the Statement, which explains that the financial results have been prepared on a going concern basis for the reasons stated in that note.
- b) Note 5 to the Statement, which describes matters relating to non-submission of unaudited standalone financial results for the quarter and nine months ended 31 December 2022, unaudited standalone financial results for the quarter and six months ended 30 September 2022 and unaudited standalone financial results for the quarter ended 30 June 2022 to BSE Limited.

Additionally, the financial results for interim periods and for the financial years 2019-20 to 2021-22 were submitted after the timeframe required in Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. Further, BSE Limited has temporarily suspended the trading of Non-Convertible Debentures (NCDs) of the Company subsequent to quarter and nine months end.

Accordingly, the Company could be liable to certain penal provisions for the aforesaid non compliances under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The consequential penalties due to these non-compliances to the extent not paid has been ascertained by the management on an estimated basis and recognised in the financial statements.

- c) Note 6 to the Statement, with respect to outstanding foreign currency debit notes of Rs. 544.76 million (including Rs. 542.85 million pertaining to wholly owned subsidiary) and credit notes of Rs. 829.36 million (including Rs. 810.94 million pertaining to wholly owned subsidiary). This situation constitutes non-compliance with the Foreign Exchange Management Act, 1999 (FEMA) for which the Company will need to get necessary approvals from the Authorised Dealer (AD) Bank and the Reserve Bank of India. The potential impact, including liability for penal charges, is currently indeterminable. However, the Company does not anticipate significant penalty and has made provision on best estimated basis, as the delays are due to legitimate reasons.

Our conclusion is not modified in respect of these matters.

For **Deloitte Haskins & Sells LLP**  
Chartered Accountants  
(Firm's Registration No. 117366W/W - 100018)



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**Satpal Singh Arora**  
Partner  
(Membership No. 098564)  
(UDIN:24098564BKGWDO5920)

Place : New Delhi  
Date : 29 August 2024

**Statement of Standalone Unaudited Financial Results for the quarter and nine months ended 31 December 2022**

(All Amounts in Rs. Millions, unless otherwise stated)

Particulars	For the quarter ended 31 December 2022	For the quarter ended 30 September 2022	For the quarter ended 31 December 2021	For the Nine months ended 31 December 2022	For the Nine Months ended 31 December 2021	For the year ended 31 March 2022
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
<b>I Revenue from operations</b>						
(a) Sale of products and services	1,269.10	1,166.65	1,429.15	3,744.78	3,743.74	5,062.54
(b) Other operating revenue	68.66	55.20	67.99	182.81	171.43	217.82
<b>Total revenue from operations</b>	<b>1,337.76</b>	<b>1,221.85</b>	<b>1,497.14</b>	<b>3,927.59</b>	<b>3,915.17</b>	<b>5,280.36</b>
Other Income	62.17	76.71	23.84	240.95	61.32	105.36
<b>III Total Income (I + II)</b>	<b>1,399.93</b>	<b>1,298.56</b>	<b>1,520.98</b>	<b>4,168.54</b>	<b>3,976.49</b>	<b>5,385.72</b>
<b>IV Expenses</b>						
(a) Cost of materials consumed	530.22	616.01	835.47	1,855.14	2,120.45	2,825.58
(b) Changes In Inventories of finished goods and work-in-progress	149.37	27.40	15.32	164.65	(7.85)	9.02
(c) Employee benefits expense	162.65	187.35	199.62	551.30	568.71	757.12
(d) Finance costs	115.76	131.28	144.79	399.77	430.93	587.60
(e) Depreciation and amortisation expense	37.59	34.65	31.08	103.51	90.03	126.41
(f) Other expenses	333.68	416.34	361.07	1,147.46	1,013.20	1,574.67
<b>Total expenses</b>	<b>1,329.27</b>	<b>1,413.03</b>	<b>1,587.35</b>	<b>4,221.83</b>	<b>4,215.47</b>	<b>5,880.40</b>
<b>V Profit/(Loss) before tax (III-IV)</b>	<b>70.66</b>	<b>(114.47)</b>	<b>(66.37)</b>	<b>(53.29)</b>	<b>(238.98)</b>	<b>(494.68)</b>
<b>VI Tax expense</b>						
(a) Current tax	47.40	10.49	-	74.51	-	-
(b) Deferred tax	(5.72)	(3.14)	28.54	2.95	81.71	85.82
<b>Total tax expense</b>	<b>41.68</b>	<b>7.35</b>	<b>28.54</b>	<b>77.46</b>	<b>81.71</b>	<b>85.82</b>
<b>VII Profit/(Loss) for the period / year (V-VI)</b>	<b>28.98</b>	<b>(121.82)</b>	<b>(94.91)</b>	<b>(130.75)</b>	<b>(320.69)</b>	<b>(580.50)</b>
<b>VIII Other comprehensive Income</b>						
<b>Items that will not be reclassified to profit or loss</b>						
(a) Remeasurement of post employment benefit obligation	0.70	(1.13)	0.70	4.49	1.06	3.60
(b) Income tax relating to above item	(0.18)	0.28	(0.18)	(1.13)	(0.27)	(0.91)
<b>Other Comprehensive Income for the period / year</b>	<b>0.52</b>	<b>(0.85)</b>	<b>0.52</b>	<b>3.36</b>	<b>0.79</b>	<b>2.69</b>
<b>IX Total Comprehensive Income / (Expense) for the period / year (VII+VIII)</b>	<b>28.46</b>	<b>(122.67)</b>	<b>(94.39)</b>	<b>(127.39)</b>	<b>(319.90)</b>	<b>(577.81)</b>
<b>X Paid up equity share capital</b>	<b>769.10</b>	<b>758.70</b>	<b>356.92</b>	769.10	<b>356.92</b>	<b>356.92</b>
<b>XI Other Equity</b>	(1,126.16)	(1,163.49)	(1,442.68)	(1,126.16)	(1,442.68)	(1,693.53)
<b>XII Earnings per equity share (EPS) ₹:</b>						
(a) Basic (In Rupees)	0.05	(0.26)	(0.32)	(0.44)	(1.07)	(1.96)
(b) Diluted (In Rupees)	0.05	(0.26)	(0.32)	(0.44)	(1.07)	(1.96)

\* EPS is not annualised for the quarter ended 31 December 2022, 30 September 2022 and 31 December 2021 and nine month ended 31 December 2022 and 31 December 2021.

Additional information pursuant to requirement of Regulation 52 (4) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015 (as amended). Below disclosed ratios have not been annualised.

I	Net Debt equity Ratio (In times) [Net Debt / Average Equity] (Net Debt : Current and Non current borrowings - Cash and cash equivalents) (Equity : Equity Share Capital + Other Equity + Compulsorily convertible preference shares (CCPS))	1.38	1.43	1.59	1.38	1.59	1.63
II	Debt service Coverage Ration (In times) [(Profit/loss before tax + Depreciation and amortisation expense + Interest on borrowings) / (Payment of Interest + Repayment of borrowings during the period/year)]	3.28	0.04	0.71	0.33	0.58	0.76
III	Interest Service Coverage Ratio (In times) [Earnings before Interest and tax (EBIT) / Finance cost (EBIT : Profit/Loss before tax + Finance cost)]	1.61	0.13	0.54	0.87	(0.67)	0.16
IV	Outstanding redeemable preference shares Value	243.34	243.34	280.36	243.34	280.36	280.36
V	Outstanding redeemable preference shares Quantity In numbers	24,333,349	24,333,349	28,035,419	24,333,349	28,035,419	28,035,419
VI	Debenture redemption reserve / Capital redemption reserve	NA	NA	NA	NA	NA	NA
VII	Net worth (Share Capital + Other Equity + CCPS)	2,463.12	2,415.39	1,785.04	2,463.12	1,785.04	1,534.19
VIII	Current Ratio (In times) [Current Assets/ Current liabilities]	1.85	1.72	1.55	1.85	1.55	1.66
IX	Long term debt to working capital (In times) [(Current and Non-current borrowings / working capital)] (Working capital = Current assets less current liabilities)	1.78	1.91	2.58	1.78	2.58	2.39
X	Bad debts to account Receivable ratio (In times) (Bad debts written off / Average Trade receivable)	NA	NA	NA	NA	NA	NA
XI	Current Liability Ratio (In times) (Current liability / Total liabilities)	0.23	0.25	0.25	0.23	0.25	0.22
XII	Total debts to Total Assets (In times) (Long term borrowings and short term borrowing/ Total Assets)	0.37	0.37	0.39	0.37	0.39	0.40
XIII	Debtor Turnover (In times) (Revenue from operations / Average Trade Receivable)	0.64	0.63	1.03	2.16	3.12	4.55
XIV	Inventory Turnover (In times) (Revenue from operations/ Average Inventory)	1.47	1.17	1.36	4.26	3.61	5.04
XV	Operating Margin (%) (Profit/(Loss) before tax and Exceptional Item less other Income / Revenue from operations)	0.01	(0.16)	(0.06)	(0.07)	(0.08)	(0.11)
XVI	Net Profit Margin (%) (Profit/(Loss) after tax/Revenue from operations)	0.02	(0.10)	(0.06)	(0.03)	(0.08)	(0.11)



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**GLUHEND INDIA PRIVATE LIMITED**

**CIN: U74994MH2017FTC303216**

**Corporate Office : 346, Patparganj Industrial Area, Patparganj, Delhi, 110092**

**Regd. Office : 23, Floor-2, Plot-59/61, Arsiwala Mansion Nathalal Parikh Marg, Colaba, Mumbai - 400005, Maharashtra**

**Notes to the Statement of Standalone Unaudited Financial Results:**

- 1 These standalone unaudited financial results for the quarter and nine months period ended 31 December 2022 have been reviewed and approved by the Board of Directors of the Company in its meeting held on 29 August 2024.
- 2 These standalone unaudited financial results have been prepared in accordance with recognition and measurement principles of Indian Accounting Standards ('Ind AS') 34 'Interim Financial Reporting' prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and in accordance with Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 3 The Company is primarily engaged in the business of manufacturing of electrical wiring accessories, fittings and other metal components. The Board of Directors, which has been identified as the Chief Operating Decision Maker (CODM), evaluates the Company's performance, allocate resources based on the analysis of the various performance indicators of the Company as a single unit. Therefore, the Company's business activity falls within a single business segment in terms of Ind AS 108.
- 4 The Company has incurred losses of Rs. 130.75 million (nine months period ended 31 December 2021: Rs. 320.69 million) during nine months period ended 31 December 2022 and has accumulated losses of Rs. 1,957.03 million (as at 31 March 2022: Rs. 1,829.62 million) as of that date resulting in complete erosion of net worth of the Company.

Further, 12.90% Non-Convertible Debentures (NCD) and accrued interest thereon aggregating to Rs. 2,662.17 million as at 31 December 2022 (as at 31 March 2022: Rs. 3,599.73 million) were due for repayment as on 30 June 2021 (maturity date extended to 30 June 2023 and further extended to September 2025) and Redeemable Optionally Convertible Preference Shares (ROCPS) and accrued interest thereon aggregating to Rs. 508.64 million as at 31 December 2022 (As at 31 March 2022: Rs. 497.69 million) were due for repayment as on September 2021 (maturity date extended to June 2024). These events and conditions raise significant doubt about the Company's ability to continue as a going concern. However, considering following events, including those occurring after the period end date, management has concluded that no material uncertainties exist.

i) During the quarter and nine months period ended 31 December 2022:

- a) The Company has repaid NCDs and accrued interest thereon amounting to Rs. 230.01 million and Rs. 827.25 million respectively resulting in reduction in the Company's debt and future interest costs.
- b) The Company has entered into an amendment and restatement deed relating to the Debenture Trust Deed dated 11 March 2018 with the lenders on 28 July 2022 wherein along with other changes / modifications from the original debenture agreement, the maturity date of NCD's has been extended to 30 June 2023. The Company has obtained final approval from stock exchange dated 28 September 2022.
- c) The company entered into 'Amended and Restated Framework Agreement' ('Agreement') with ROCPS holder on 13 July 2022 whereby the redemption/repurchase of the ROCPS has been extended to on or before 30 June 2024. Further as per:

Clause 3.3.6 of the Agreement (subject to clause 3.5 as below), in case funds are not available with the Company to fulfil the ROCPS obligations on or before 30 June 2024 ("Redemption Period"), the shareholder of the Company (other than ROCPS holder and lenders) shall either induct necessary funds into the Company or purchase the ROCPS from the ROCPS holder at a price that shall provide the ROCPS holder with the amount payable for ROCPS holder as per terms therein.

clause 3.5 of the agreement, notwithstanding anything contained in this Agreement, the redemption, repurchase, or conversion of, or any payment of the Agreed Annual Return and Agreed Special Return (and any other payment) on, the ROCPS shall be (i) made in such manner and to such extent as may be determined by the Board, (ii) subject to and in accordance with the Financing Document, and (iii) at all time until the Final Settlement Date made only with the prior written consent of the Lenders.

Based on the legal opinion obtained by the management, clause 3.3.6 and clause 3.5 of the agreement will continue to govern the repayment of ROCPS obligation even post redemption /repurchase date of ROCPS i.e 30 June 2024.

ii) Events subsequent to nine months period ended:

- a) The NCD holders have entered into a Standstill Letter (Agreement) dated 16 August 2024 whereby the repayment of NCDs and accrued interest thereon have been extended to September 2025.
- b) The NCD holders have vide letter dated 28 August 2024 have confirmed that they will continue to treat the Company as a going concern and not dispose of individual assets of the Company till 31 October 2026.
- c) The Company has appointed financial adviser to explore options to find new investors / lenders for equity infusion / debt refinancing.
- d) The Company has converted the Compulsorily Convertible Preference Shares (CCPS) on 20 March 2024, (currently classified as financial liability) of Rs. 2,820.88 million into equity shares, resulting in increase in the Company's net worth.

Based on the above actions taken, the Board of Directors are reasonably confident that the going concern assumption remains appropriate. Consequently, the financial statements do not include any adjustments related to the recoverability and classification of asset amounts or the classification of liabilities that might be necessary if the Company was unable to continue as a going concern.



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**Notes to the Statement of Standalone Unaudited Financial Results:**

- 5 Pursuant to Section 96 of the Companies Act 2013, the Company could not hold its annual general meeting within the prescribed /extended time for the years ended 31 March 2019 and 31 March 2020. During the previous year, the Parent had submitted the compounding application under section 441 of the Companies Act, 2013, for the above offences for the years ended 31 March, 2019 and 31 March, 2020 to the Registrar of Companies, Ministry of Corporate Affairs. Subsequent to the year end, the compounding application has been disposed of by Regional Director, Mumbai via order dated 25 April 2023 by levying penalties of Rs. 0.27 million.

Further, the unaudited standalone financial results for the quarter and nine months ended 31 December 2022, unaudited standalone financial results for the quarter and six months period ended 30 September 2022 and unaudited standalone financial results for the quarter ended 30 June 2022 are yet to be submitted to BSE Limited (BSE). Also, the standalone and consolidated financial results for the quarter and year ended 31 March 2022, standalone financial results for the six months and year ended 31 March 2021, standalone financial results for the six months and year ended 31 March 2020 and unaudited standalone financial results for the quarter and nine months ended 31 December 2021, quarter and six months ended 30 September 2021, six months ended 30 September 2020 and six months ended 30 September 2019 were not filed to BSE within the time prescribed in Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

Accordingly, the Company could be liable to certain penal provisions for the aforesaid non-compliances under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The consequential penalties due to these non-compliances to the extent not paid has been ascertained by the management on an estimated basis and recognised in the financial results. Subsequently, BSE had temporarily suspended the trading of Non-Convertible Debentures (NCDs) of the Company. The management expects to remediate these non-compliances in the near future.

- 6 As at 31 December 2022, the Company has outstanding foreign currency debit notes of Rs. 544.76 million (including Rs. 542.85 million pertaining to wholly owned subsidiary) and credit notes of Rs. 829.36 million (including Rs. 810.94 million pertaining to wholly owned subsidiary). This situation constitutes non-compliance with the Foreign Exchange Management Act, 1999 (FEMA) regulations. The Company is in the process of taking steps to rectify the said non-compliance by seeking the necessary approvals from its Authorised Dealer (AD) Bank and the Reserve Bank of India (RBI).

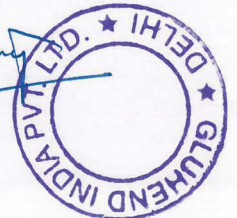
The financial impact of this situation, including any potential liability for penal charges, is currently indeterminate, as it depends on the outcome of the approval process and any associated penalties. Further, the Management, based on legal opinion, has accrued for penalties on best estimate basis and is of the view that there will not be significant additional penalties as the non-compliance are attributable to legitimate business reasons, including operational complexities and regulatory processes.



Place : New Delhi  
Date : 29 August 2024

For and on behalf of the Board of Directors of  
**Gluhend India Private limited**

*Madhur Aneja*  
**Madhur Aneja**  
Managing Director



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